

## Concept and definitions

1. Manufacturing                      Manufacturing is defined here as the physical or chemical transformation of materials or components into new products, whether the work is performed by power-driven machines or by hand.
  
2. Establishment                      An economic unit, which engages under a single ownership or control, in one or predominantly one kind of economic activity at a single physical location. For the censuses of manufacturing establishments, a manufacturing establishment is one predominantly engaged in manufacturing activity /activities.
  
3. Coverage                              The census of manufacturing establishment covers all manufacturing establishments engaging 10 or more persons.
  
4. Number of employees              Number of persons who work in or for the establishment and receive pay, in cash or in kind at a regular intervals. It includes Manager, Administrative worker, Technical Workers and Operative workers; whether they are in full time employment or part time employment.
  
5. Number of persons engaged              Number of employees plus Number of working proprietors and active business partners plus Number of unpaid family & other workers working for at least 1/3 of the normal working hours)
  
6. Wages, salaries                      Direct wages, salaries and facilities (cash remuneration of current work performed)  
Including:  
Remuneration for time not worked (direct cash payment in respect of public holidays, annual vacations and other leave facilities).
  
7. Other benefits                        Benefits like Housing and family education allowances directly paid by employer plus Bonuses

and gratuities (year end and seasonal bonuses, profit sharing bonuses) plus Payment in kind (directly paid by employer).

Goods and services provided to employees free of charges or at reduced cost by the employer including:

Contribution to retirement funds, provident fund, pension, compensation for work related injuries plus Cost of education, recreational & related facilities plus Contribution to employees insurance and cost of medical & health services provided to employees.

8. Total cost of materials &

Supplies purchased	Cost of materials including: Cost of other materials and supplies such as stationary, lubricating oil, polishing materials etc. (including own production) plus Cost of readymade containers components, spare parts and packing materials.
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9. Total cost of fuels

Purchased	Cost of electricity, firewood, coal, charcoal, diesel, petrol, kerosene oil etc. purchased.
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10. Cost of industrial and

Other services	<u>Cost of</u> (a) Contract or commission paid for work done by others on materials owned by the establishment. (b) Repair and maintenance work done by others. (c) Goods bought to be sold in the same condition as purchased.
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11. Total stocks

Value of the following goods under ownership of the unit.

- (a) Materials and supplies
- (b) Fuels
- (c) Semi finished goods (work in progress)
- (d) Finished goods

(e) Goods to be sold in the same condition as purchased.

12. Change in value of

Total stocks

Value of total stocks at the end of the year less value of total stocks at the beginning of the year.

13. Census input

Total cost of materials, and supplies purchased (including own production) plus total cost of fuels purchased plus Value of electricity purchased plus Cost of industrial and other services plus change in value of stocks of materials and fuels.

14. Value of input

Census input plus Non industrial cost.

15. Value of shipments

(Sale of products)

Amount Received from sale of

(a) All goods produced by the establishment (Including own consumption)

(b) Goods made by others from materials supplied by the establishment.

(c) Scraps refuse

16. Receipts from Industrial

And other services

Amount Received from

(a) Contract and commission work done for others on their materials.

(b) Repair and maintenance work done for others

(c) Goods bought and sold in the same condition as purchased.

17. Work done on own account

The value of new fixed assets and additions and improvements to existing fixed assets made by own labour force.

18. Census output	Total value of shipments (including own consumption) plus total receipts from industrial and other services plus total cost of work done on own account plus Change in value of the stocks of finished goods, semi finished goods and goods sold in the same condition as purchased.
19. Value of Output	Census output plus income from non-industrial service.
20. Fixed asset	Comprises of land, buildings, machinery and equipment, transport equipment, furniture and fixtures.
21. Total value added	Value of output less value of input.
22. Gross addition to The fixed assets	Addition of fixed assets during the year less Sales of fixed assets
23. Gross fixed assets at The end of the year	Fixed assets at the beginning of the year and Gross addition to fixed Assets during the year Less due to natural and human made Catastrophes.
24. Non-industrial Services cost	The cost of rent, advertisement, water transportation, telex, Insurance, patent right, legal advice, agent commission, travel/ per diem allowances and miscellaneous.
25. Receipt of non-industrial Services	The receipt from rent, transportation, agency commission, subsidy, rebate, and miscellaneous.
26. Taxes	Comprises of sales tax, excise duty, import duty, local taxes and miscellaneous taxes etc.
27. Depreciation	The total depreciation cost allocated for building, machinery, furniture and fixtures.